



West-Mont United

Soccer Association

Character - Sportsmanship - Teamwork



Purpose: West-Mont United General Board Meeting

Date: June 15, 2016

Time: 7:00 PM **Location:** Clubhouse

Board Members Present: Kellie McPoyle, Chris Sites, Craig Winters, Pat Welsh, Joe Kent, Bryon Jones

Not Present: Pat Welsh

Employees & Members: Leigh Segal, Ian Dawson, Hope Bodenschatz, Kristen Norwood, Joe Muto, Paul Lucas, Stephanie Huggard, Frank Sites, Candice Kent, Jennifer Zielke, Chris Czop, Rick Evans, Tom McPoyle, Trip Hansen, Paul Reilly, April Gilman, Michelle Graziono, David Pendleton.

Recorded by: Leigh Segal

TOPIC	DISCUSSION	OUTCOME	FOLLOW UP (person responsible)
Review of Minutes			
Reading and approval of the previous meeting minutes	Minutes distributed and reviewed. Vote to approve.	Minutes approved	
President			
Call to Order	Joe calls meeting to order.	Quorum is present	
Treasurer			
Financial Report-Bryon Jones	<ul style="list-style-type: none"> The P&L currently reflecting a small loss for the year. Our land development is really the reason why. We are making an investment in the project approval process, but it is clear that if you take that out, we are very strong. We typically start to see profit this time of year from snack bar, as well, credit card charges increase. We have completed the audit. We worked hard to find the documents we needed, but we now have clean financials from the auditor. Net profit for last year was about \$24,000. 		

Old Business			
None			
New Business			
Travel / Intramural / Tournament update – Dawson	<ul style="list-style-type: none"> • We are moving forward with June training, and the new travel season. The travel program has grown this year from 835-587. We have grown considerably on the girl’s side. We have 39 teams this year vs. 37 last year. Registration for fall intramural will open next week. Spring intramural brought in over 900 players. • Tournaments- We have 62 teams for this weekend’s 3v3. It will be a fun environment, music, dunk tank etc. Our tournament director, Matt Rice and assistant Brian Barry will also be leading our college prep program. Brian came here from LaSalle. BAH T-Shirts are on the website, royal blue. • Camps- summer camp starts on the 20th, and we will have another in July. We have 113 players registered for camp and our professional staff will run it. West Ham ID camp is coming up as well, and will give players and their parents insight into the player’s individual level and the opportunities that may be available to them. We are also offering a finishing and goal keeping camp. • Summer leagues-Our high school league has begun. We have a high school boys bracket, with local area high schools participating. We are hoping to bring in the girls for next summer. As well, Adult Spring League finished this Sunday, and the Summer season for adult play will begin the following weekend. • Coming up at the end of the month is our professional coaching development weekend. Anyone coaching for the club can participate 		

	<p>free of charge.</p> <ul style="list-style-type: none"> We are hosting our first coaching appreciation banquet. We want to show our appreciation for all they do, and recognize that we would not be able to offer what we do without the support of our volunteer coaches. 		
Marketing Update – Chris Sites	<ul style="list-style-type: none"> BAH t-shirts are now on sale. They are available with your child’s name and number on the back. Wawa program rolled out to team managers this week. \$4 for voucher. Prizes will be offered for the team and individual that sells the most vouchers. Hoping to purchase credit card technology. This will help us better track our inventory and control costs in the snack bar. West-Mont will be hosting Union night on October 23rd at 4:00 at the Philadelphia Union Game. It is a fundraiser for the club and can be used as a great team building event. 		
Support Services Update- Kellie McPoyle	<ul style="list-style-type: none"> Please make sure if you child is participating in travel that they are registered. 		
Facilities Update-Pat Welsh	<ul style="list-style-type: none"> We are in the middle of revising our land development plan. The new plan will include two fields. In addition it includes grading remaining fields, removal of the house and the old shed, as well as building a bathroom pavilion. We currently spend at least \$100,000 on turf field rentals annually, and that money will now stay here. Also, we are working on improving the remaining area to maximize the grass field area as well. We are also working on improving the parking lot area. Please drive slowly in the parking lot. We have lots of kids walking around. Tell your teen-agers to please slow down. 		

<p>Capex Project – Kent</p>	<ul style="list-style-type: none"> My goal, when I started as president, was to make sure that the finances were fiscally sound. Currently, they look very strong. As well, Ian and his staff have taken the club to the next level. So, we are in a position to do some really great things for the club. We are well on our way to creating a state of the art facility. We have hired an engineer and are meeting with the township. The total cost of the project is \$3.5 million. We are a bit premature to discuss fundraising, but by the next General meeting, we hope to be ready to discuss. We are actually spending \$170,000 per year on turf. We will have spent \$150,000 for this land development plan. We will know in July, where we stand. The goal is to put the shovel in the ground on September 17th, with April 1st opening with turf fields. 		
<p>Adjournment</p>			
	<p>Meeting adjourned-7:50PM</p>		
<p>Next Meeting</p>			
	<p>General Membership Meeting September 7, 2016.</p>		